



PRESS RELEASE

## A Unique 5-Year Warranty in the Agricultural Robot Industry



**Naïo Technologies is the first manufacturer in the agricultural robotics industry to offer a 5-year warranty on its entire range. This new initiative reinforces the company's position as a global leader and provides a significant boost to this rapidly evolving sector.**

**On September 11, 2023 in Escalquens,** Aymeric Barthes, CEO at Naïo Technologies, explained, *"The agricultural robotics industry is young. Large-scale reliability is a challenge for everyone. At Naïo, we want to make it a strength. We are implementing this new 5-year warranty because we believe in the quality and reliability of our robots. This is a unique initiative to date."* The French manufacturer now globally offers a 5-year warranty on new sales of its agricultural, viticultural, or market gardening robots "Ted," "Jo," "Oz," and "Orio," which are 100% electric and CE / FCC certified.

In the agricultural robotics industry, ensuring large-scale reliability is a real challenge. Providing robust, durable robots that offer an excellent level of safety is a commitment that Naïo makes to its users. With 450 robots in circulation on 5 continents and over 40 distributors, Naïo is now a global leader and the only manufacturer to offer a 5-year warranty on its entire range.

*"Given the environmental, climate, and profitability challenges, farmers must have adequate tools to succeed in each production campaign in the best possible time and working conditions,"* emphasizes Naïo, which is developing its distributor network with reliable, versatile, and environmentally friendly machines. To this end, the company has made significant investments following a fundraising of €32 million at the end of 2022 and has recruited new experts. *"We aim to go from start-up to the world's leading player and manufacturer in the agricultural robotics industrial era,"* says Aymeric Barthes. The very responsive after-sales service already ensures minimal machine downtime and the availability of spare parts in less than 48 hours.

*"This 5-year warranty extension proves our determination to establish ourselves in the long term and to support the agricultural world on a daily basis in the success of its productions, by facilitating farm management,"* adds Aymeric Barthes.

**You can find Naïo Technologies at FIRA from September 19-21 in Salinas, at booth 56.**

#### **Press Contact**

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**About Naïo** - Created in 2012 by Gaëtan Séverac and Aymeric Barthes, Naïo Technologies is a French start-up, a pioneer and global leader in agricultural robotics with 4 robots to date. Naïo builds 100% electric autonomous robots to reduce the laboriousness of work or to compensate for the lack of workforce. Naïo employs over 90 people primarily based in Escalquens (near Toulouse) and in California, in Salinas, the heart of vegetable production in the United States. Naïo is supported by investors such as Mirova (a leading actor in sustainable investment), Bpifrance, Capagro (the first European independent venture capital fund dedicated to innovative and high-impact AgTech & FoodTech startups), or Demeter (a fund specializing in supporting ecological transition).

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